Use it, or Lose it?

Chenega Systems can help!

Every year, some Federal agencies have money left over in their budgets to spend and try to find companies that provide services that can help them meet their mission. Chenega Systems (CS), LLC is an Alaska Native Corporation (ANC) owned, 8(a), Small Disadvantaged Business (SDB), headquartered in Lorton, VA. As an 8(a) ANC-owned organization, CS has the ability to assist contracting officers with their procurement strategy by sole sourcing eligible solicitations faster than the standard method. Being able to sole source work, CS can assist customers with any last-minute needs.

CS was able to meet all of the customers' contract and budget needs and begin the work, all within a short timeframe and, most importantly, before the end of the federal fiscal year.

August 28, 2020
CS was contacted by a DoD customer with a request for a Core Cyber Engineering Trainer.

September 4, 2020
With CS's sole sourcing capabilities, they were able to get SBA approval.

34 DAYS

September 9, 2020
A federal agency reached out to CS, to provide public affairs services.

September 10, 2020
CS received SBA approval.

17 DAYS

September 25, 2020
CS began the work.

September 30, 2020
Started on the contract.

ANC Sole Source Process
3 - 4 weeks

1. Develop SOW
2. Identify Budget
3. Submit Sole Source Solicitation to SBA
4. Receives SBA Response within 5 Days
5. Negotiate and Award Contract
6. Start Performance

Standard Procurement
12 - 18 Months

1. Develop SOW
2. Identify Budget
3. Identify Contract Vehicle
4. Develop Solicitation
5. Post Solicitation
6. Amend Solicitation
7. Receive and Evaluate Responses
8. Establish Competitive Range
9. Discussion, ENs, FPRs
10. Award Contract
11. Protests & Associated Delays
12. Start Performance

CHENEGA® SYSTEMS, LLC

As an 8(a) ANC, CS can sole source contracts that allow them to assist customers more timely than other organizations. For government agencies, sole sourcing contracts can be vital to meeting mission requirements, especially when time is of the essence.

chenegasystems.com